

2018 SPRING CONSUMER PROMOTIONS
REGION I – STANDARD



REBATES UP TO **\$1,650** OR UP TO **60 MONTH**
FINANCING

ON QUALIFYING CARRIER SYSTEMS BETWEEN
March 1st, 2018 and May 31st, 2018



Greenspeed™ System Special Financing Offers

Plan Code	Credit Terms	Standard Dealer Discount Rate	Promotion Rebate	Final Promo Dealer Cost after rebate
4115	Special rate of 0% APR with 60 equal monthly payments	16.63%	9.13%	7.50%

Additional Financing Offers on Qualifying Products

Plan Code	Credit Terms	Standard Dealer Discount Rate	Promotion Rebate	Final Dealer Cost after rebate
4115	Special rate of 0% APR with 60 equal monthly payments <i>*Available on 16+ SEER Infinity/Performance Series Systems Only</i>	16.63%	7.63%	9.00%
4091	Special rate of 0% APR with 36 equal monthly payments	13.15%	5.65%	7.50%
1066	No interest if paid in full ¹ within 18 months with regular monthly payments	8.30%	4.30%	4.00%
1019	No interest if paid in full ¹ within 12 months with regular monthly payments	4.97%	2.97%	2.00%

Rebates up to \$1,650 require the purchase of a geothermal system. If both financing and equipment rebates are included on a sale, the dealer will be responsible for the full Wells Fargo discount amount; no promotion rebate will be provided.

¹ This is a deferred interest promotion. This means that if the purchase balance is not paid in full within the special terms promotional period, interest will be charged to the account from the purchase date at the regular APR for Purchases. Making only regular monthly payments will not pay off the purchase balance within the promotional period.

SYSTEM REBATES

Requires the sale of a qualifying control or air purifier.

		59MN7	59TN6	59TP6	59SP	58CV	58CT	58PHB	FE	FV / FZ	
		AC	HP								
INFINITY	NEW! 24VNA0	25VNA0	\$1,050	\$1,050	\$350	\$350	\$1,050	\$350	\$350	\$1,050	\$350
	24VNA9	25VNA8	\$950	\$950	\$350	\$350	\$950	\$350	\$350	\$950	\$350
	24ANB1 24ANB7 24ANB6	25HNB6 25HNB5	\$550	\$550	\$350	\$350	\$550	\$350	\$350	\$550	\$350
PERFORMANCE	NEW! 24APB6 24ACB7 24ACC6 24ACB3	25HPB6 25HCB6 25HCC5	\$350	\$350	\$150	\$150	\$350	\$150	\$150	\$350	\$150

ONLY NEED AN INDIVIDUAL UNIT?

Requires the sale of a qualifying control or air purifier.

Greenspeed™ Intelligence	24VNA0 OR 25VNA0	\$250	59MN7	\$200
	INFINITY	\$75	PERFORMANCE	\$50
Furnaces	59TN6	58CV	59TP6 59SP5 59SP2	58CT 58PHB
Fan Coils	FE		FV FZ	
Air Conditioners	24VNA9 24ANB1	24ANB7 24ANB6	24ACB7 24ACC6	24APB6 24ACB3
Heat Pumps	25VNA8 25HNB6	25HNB5	25HPB6 25HCB6	25HCC5

QUALIFYING CONTROLS

See page 3 for rebates available on controls and IAQ products.

- | | |
|-------------------------|-----------------|
| Infinity® Touch Control | SYSTXCCITC01-B |
| Côr | TP-WEM |
| Côr 7C | TSTWRH01 |
| Côr 5C | TSTWHA01 |
| Ecobee4 Pro | EB-STATE4P-01 |
| Ecobee3 Lite Pro | EB-STATE3LTP-02 |
| Zoning | ZONECC |



Rebates continued on following page

\$1,050
ON A COMPLETE
GREENSPEED™ SYSTEM



\$150
ON INFINITY® TOUCH
CONTROL



\$150
ON AN INFINITY®
AIR PURIFIER



\$150
AVAILABLE ON
ADDITIONAL ACCESSORIES

CONTROLS AND HOME AUTOMATIONPurchase of a system or unit is **not** required.

Infinity® Touch™ Wi-Fi Control SYSTXCCITC01-B.....	\$150
Côr Home Automation Starter Kit (HA-6400-KIT-S)	\$50

SMALL PACKAGED PRODUCTS

Carrier branded thermostat or Carrier air purifier required.

Performance™ Series System: 48VG, 50VG, 48VR, 50VR.....	\$600
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DUCTLESS & VRF SYSTEM

Must be sold as a Ductless System or VRF System.

Toshiba & Infinity® Series: RAV, MMYF-1P, MCY7, MP, GR, GJ, VMH-1P	\$300
Performance™ Series: MA*R, MBR, MGR.....	\$200

GEOTHERMAL PRODUCTS

Carrier branded control required.

Infinity® Series System: GC, GZ.....	\$1,500
Performance™ Series System: GP, GW	\$1,000
Infinity® Series Unit Only: GZ (when not sold with a furnace or fan coil).....	\$600

IAQ PRODUCTS

Infinity® Air Purifier: GAPAA, GAPAB.....	\$150
Performance™ Air Purifier: PGAP.....	\$100
Ventilator: ERV, HRV Dehumidifier: DEH, Humidifier: STM	\$65
Humidifier: LFP, LBP, SBP, WBP, UV Light: UVL	\$25
Carbon Monoxide Detector: COALM.....	\$10

Program Dates:

Sales Period: March 1st, 2018 – May 31st, 2018Installed & Claimed Before: June 30th, 2018

PROGRAM GUIDELINES

This grid is effective for the sales period of March 1, 2018 through May 31, 2018.

Please reference the Carrier Cool Cash Program Handbook for complete details and guidelines. All claims must be filed on www.CarrierIncentives.com to be eligible for product rebates. Only products listed on this document are eligible for rebates. All product rebates, excluding ductless systems and IAQ, must include the sale of one of the following qualifying controls or thermostats, or a Carrier/Côr air purifier. Qualifying thermostats or controls include Infinity® Series SYSTXCCITC01, Côr TP-WEM, TSTWRH01, TSTWHA01, or Ecobee EB-STATE4P-01, EB-STATE3LTP-02. Ecobee thermostats must be purchased through a Carrier distributor to be eligible for the Cool Cash promotion. Promotion terms: subject to A) product availability & B) to change or cancellation without prior notice. **Claims submitted that do not follow the guidelines outlined in the Cool Cash Handbook are subject to be reversed and factory contribution will not be funded.**

For support on calculating rebates, please visit www.CarrierIncentives.com to use the Rebate Estimator.

FINANCING SYSTEM ELIGIBILITY

Financing reimbursements CANNOT be combined with any rebates. If a homeowner is offered the Cool Cash product rebate, the full Wells Fargo discount must be paid with no reimbursements available.

1. Eligible products for **Greenspeed System on #4115 special rate of 0% APR with 60 equal monthly payments** reimbursement requires a complete Greenspeed™ System consisting of one (1) of the below listed outdoor models and one (1) of the below listed indoor models. System must be installed with an Infinity Series Control SYSTXCCITC01. Qualifying Outdoor: 25VNA0 or 24VNA0 and Qualifying Indoor: 59MN7, 59TN6, 58CV, FE.
2. Eligible products for **#4115 special rate of 0% APR with 60 equal monthly payments** reimbursement requires a complete 16+ SEER Infinity or Performance Series System consisting of one (1) of the below listed outdoor models and one (1) of the below listed indoor models. System must be installed with any qualifying control or air purifier. Qualifying Outdoor Model: 24VNA1, 24VNA9, 24ANB1, 24ANB7, 24ANB6, 24ACB7, 24ACC6, 24APB6, 25VNA0, 25VNA8, 25HNB6, 25HPB6, 25HCB6 and Qualifying Indoor Model: 59MN7, 58CV, 59TN6, 59TP6, 59SP5, 59SP2, 58CT, 58PH, FE, FV, FZ, OVL, OVM or Qualifying SPP/Geo Model: GC, GZ, 48VG, 50VG, 48VR, 50VR
3. Eligible products for **#4091 special rate of 0% APR with 36 equal monthly payments, #1066 no interest if paid in full within 18 months, or #1019 no interest if paid in full within 12 months** reimbursement requires a one (1) of the below listed outdoor models and/or one (1) of the below listed indoor models. A full system is not required; individual units qualify. Unit(s) must be installed with any qualifying control or air purifier. Qualifying Outdoor Model: 24VNA1, 24VNA9, 24ANB1, 24ANB7, 24ANB6, 24ACB7, 24ACC6, 24APB6, 24ACB3, 25VNA0, 25VNA8, 25HNB6, 25HPB6, 25HCB6, 25HCC5, 25HNB5 Qualifying Indoor Model: 59MN7, 58CV, 59TN6, 59TP6, 59SP5, 59SP2, 58CT, 58PH, FE, FV, FZ, OVL, OVM Qualifying SPP/Geo Model: GC, GZ, 48VG, 50VG, 48VR, 50V. Ductless: RAV, MMYF-1P, MCY7, GR, GJ, VMH-1P, MA*R, MBR, MGR, MP.

DISCLAIMERS

This document contains confidential, proprietary or trade secret information of Carrier Corporation. It may not be disclosed to any third party without prior written consent from Carrier Corporation.

Amendments, Modifications, or Exceptions

This promotion is subject to termination at any time by Carrier. Carrier reserves the right to amend or modify any portion of the promotion at any time with reasonable communication. All amendments are not effective unless published by Carrier in formal Guidelines. Any exceptions to the program guidelines must be approved in writing by the promotion manager or authorized Carrier personnel.

Claims Auditing

All reimbursements under the program are subject to audit. If reimbursement is received on any claim that is later determined to be ineligible, the Distributors/Dealers account will be debited in the amount of the ineligible claim. It is the Distributor's/Dealer's responsibility to maintain copies of supporting documentation and claim reimbursement paperwork.